

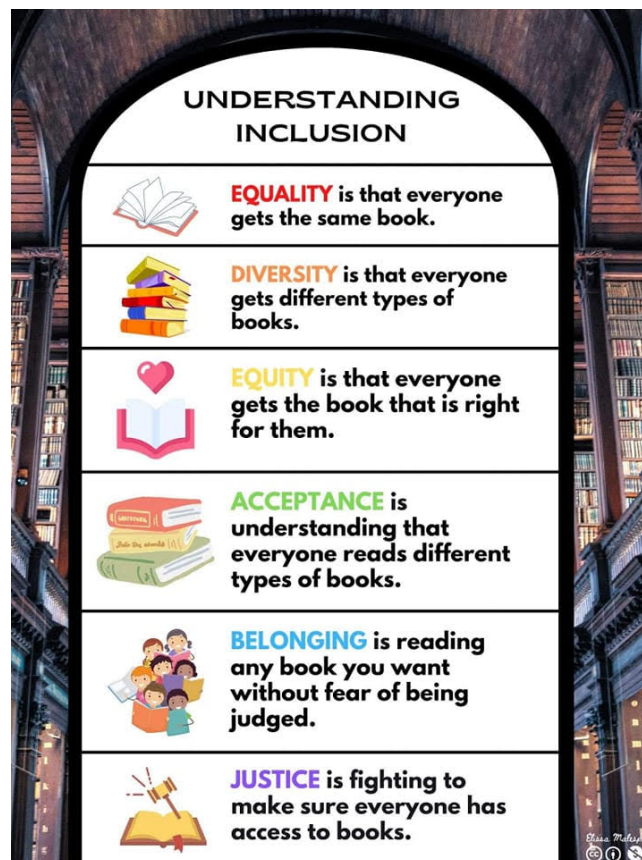


## Restaurant Association of Nova Scotia

*Working with the food & beverage sector since 1947*

*1560 businesses - 26, 300 jobs - \$1.3 billion sales*

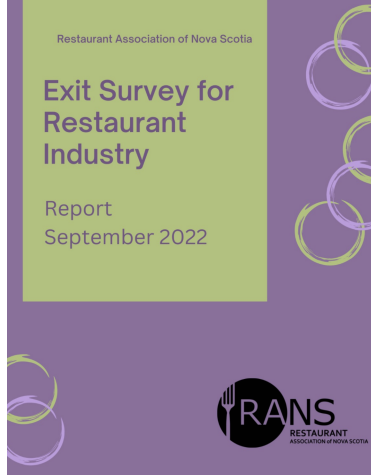
[Visit our Website](#)



## UPDATES

### Report - Exit Survey for Restaurant Industry

The Restaurant Association of Nova Scotia (RANS) was interested to gather data to help gain insight as to why



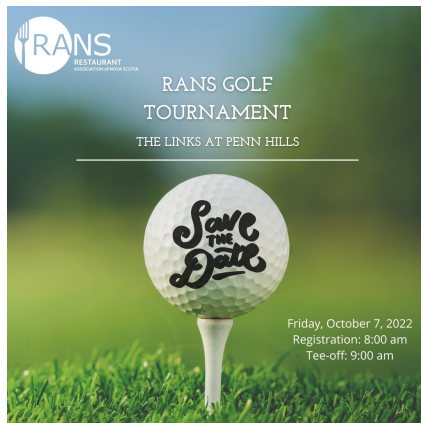
some employees have left the restaurant industry. With significant labour shortages occurring in our sector, this information has helped us to determine what employees value in the workplace and to provide recommendations for potential recruitment and retention solutions. We began data gathering with a survey that was broadly distributed and followed up with one focus group and another questionnaire.

Findings from the survey can be found [here](#).

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## TICKETS ON SALE!!

RANS Members are being given a **25% discount on ticket purchases**. Please email Debbi MacDonald, CBANS Executive Director at [debbi@nscraftbeer.ca](mailto:debbi@nscraftbeer.ca) to request a discount code to access the festival tickets at 25% off the early bird rates!



## RANS 43rd Annual Golf Tournament

**Still time to register a team, be a sponsor, and donate some prizes!**

See our [website](#) for more details!

We hope to see you on the course for a fantastic day of food, drink, and golf!

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# STATS, TRENDS, INFO

## Articles of Interest

Higher wages may help address the foodservice labour shortage - [here](#)

Canadian restaurants are experiencing post-pandemic tip-flation - [here](#)

Canada's COVID-19 vaccine coverage flatlining as fall nears: 'The stakes are high' - [here](#)

Health and Safety Report - [here](#)

People spend 40% of food budget on restaurant dining, suggests survey - [here](#)

Canadian (Small, Medium Business) SMBs struggling to pay rent - [here](#)

The Changing Face of Alcohol Sales - [here](#)

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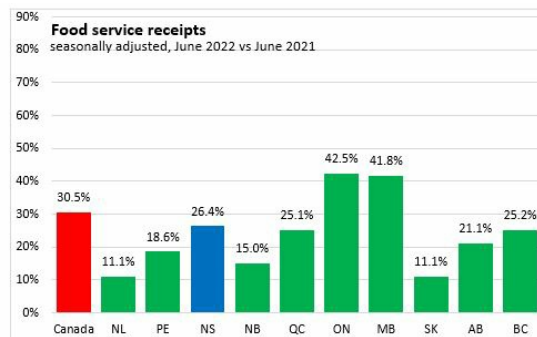
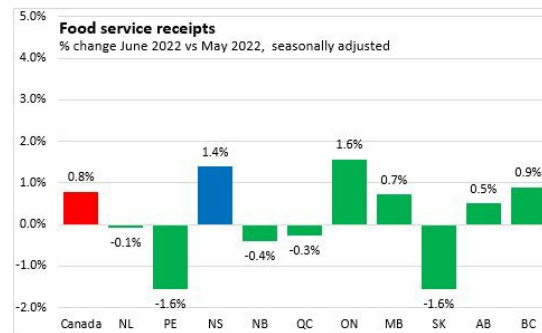
## Unemployment Rate

Unemployment is now 5.3% in Nova Scotia - highest in the region! Look after your employees, it's going to get tougher in the labour market.

### Latest Stats Can Trends

#### Month-over-Month (June 2022 vs May 2022 seasonally adjusted)

- Nova Scotia food services and drinking places receipts increased 1.4% to \$166.8 million
- Canada's food services and drinking places receipts increased 0.8% to \$7.1 billion.
- Five provinces reported monthly increases in receipts for food services and drinking places, with Ontario reporting the largest gain.
- Saskatchewan and Prince Edward Island reporting the largest declines in percentage terms.

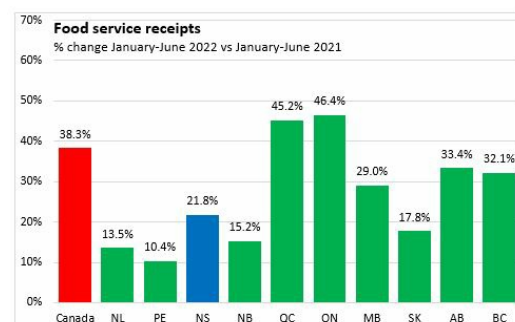


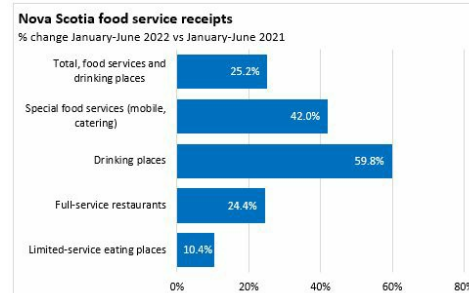
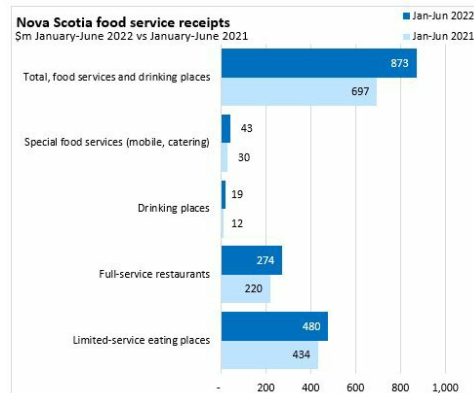
#### Year-Over-Year (June 2022 vs June 2021 seasonally adjusted)

- Nova Scotia food services and drinking places receipts increased 26.4% from June 2021
- Canada's food services and drinking places receipts increased 30.5%.
- All provinces reported year-over-year increases in food services and drinking place receipts, with Ontario reporting the largest gain. Saskatchewan, and Newfoundland and Labrador reporting the smallest gain in percentage terms.

#### Year-to-Date (Jan -Jun 2022 vs 2021 seasonally adjusted)

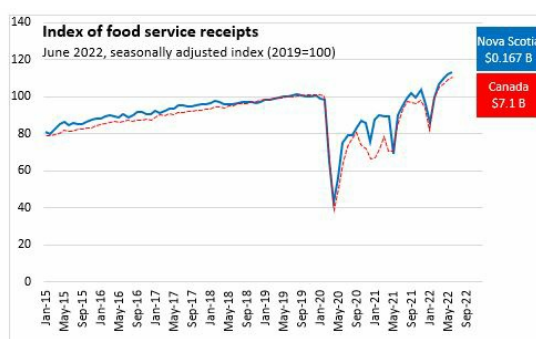
- Nova Scotia food services and drinking places receipts increased 21.8%
- Canada's food services and drinking places receipts increased 38.3%
- All provinces reported year-to-date increases in food services and drinking place receipts, with Ontario reporting the largest gain and Prince Edward Island reporting the smallest gain in percentage terms.





### Nova Scotia Sales by Establishment Type, Jan-Jun 2022 vs Jan- June 2021 (Unadjusted)

- Compared with Jan-Jun 2021, the gains in food service and drinking place receipts have been most pronounced for Nova Scotia's full-service restaurants
- In percentage terms, the increases were also notable for special food services (such as mobile and catering) and drinking places.



### Trends

- Food services and drinking places have reported repeated downturns during imposition of COVID restrictions
- As these restrictions are eased, food service receipts rebound. Receipts for both Canada and Nova Scotia are above pre-pandemic February 2020 levels.

### 2023 Rate Assessment

Below you will find the 2023 rate announcement information for the food and beverage industry. Experience Rating statements containing 2023 rates will be available to employers on [MyAccount](#) on September 1<sup>st</sup>.

The industry rate for 2022 was a \$1.31 so you are seeing a slight decrease for 2023.

SIC	Description	Industry Group	2023 Rate	# Active Accounts
9211	Restaurants, Licensed	9210	1.3	512
9212	Restaurants, Unlicensed (Including Drive-Ins)	9210	1.3	362
9213	Take-Out Food Services	9210	1.3	488
9214	Caterers	9210	1.3	50
9221	Taverns, Bars and Night Clubs	9210	1.3	115

## SUPPORTS & RESOURCES

### FREE Training for the Food & Beverage Industry in Atlantic Canada

[Food Processing Skills Canada \(FPSC\)](#) would like to notify members that the [Skills Training Atlantic Canada \(STAC\)](#) program is still available for employers in Atlantic Canada to access for 2022.

Click here for more [info](#)

The program's training and coaching is valued at more than \$15,000 per participant.  
**This program ends March 31, 2023.**

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### Resources on Hiring Foreign Workers

[Labour Skills and Immigration - Foreign Workers](#)

[Atlantic Immigration Pilot](#)

[Nova Scotia Immigration](#)

[Resources for Ukrainians arriving in Nova Scotia](#) - links on how to post jobs for Ukrainian workers

[Immigration Webinar](#) - RANS hosted a webinar and was joined by Leanne Bartlett with Labour, Skills and Immigration, as well as, Haryana Brooks with Immigration, Refugees, Citizenship Canada. Core topics included information on the the Atlantic Immigration Program, upcoming recruitment events, and the Foreign Workers Program. View [webinar](#) online.

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### Small Business Information Expo

[Procurement Assistance Canada \(PAC\)](#), in collaboration with the [Black Business Initiative \(BBI\)](#), is organizing a **Small Business Information Expo** for Atlantic Black-owned or led businesses interested in federal procurement. This free virtual event will be held on the Zoom platform on September 21<sup>st</sup> from 9:30 am to 12:00 pm (AST).

Click [here](#) for more info about this bilingual event!

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### Atlantic Immigration Recruitment Information Webinar

TIANS and NSTHRC invite you to join the Immigration and Population Growth (IPG) branch of Labour, Skills and Immigration for an information Webinar on **Friday, September 16 at 10a.m.**

Attendees will learn how to use the Atlantic Immigration Program and the Nova Scotia Nominee Program to recruit and retain employees in the tourism sector.

IPG will provide also information about upcoming recruitment events that you may be interested in participating in. A Q&A session will follow the presentation.

#### Speakers:

*Stacy Oxner, Director, Attraction and Engagement*

*Leanne Bartlett, A/Manager, External Relations.*

Click [here](#) to register for the webinar

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### Employee Retention Resources and Information

The Great Resignation: How to attract, retain, and support your team - [here](#)

Federal Tourism Growth Strategy: Workforce Recovery - [here](#)

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## PRODUCTS & SERVICES

**Pay Less for Your Prescriptions: A Community Based Low-Cost Prescription Drug Plan**



*We know times are hard, so here's 3 months of free prescription drug coverage.*

**GENRUS  
UNITED™**

Members can save 30-50% on Everyday Medications with Genrus United's Prescription Savings Program.

**Now Offering:**

- hearing health services
- 24/7 access to a physician or nurse practitioner from your home

Anyone can join regardless of age, health history, employment status, or existing coverage. Pharmacy patients who sign-up [here](#) will receive their first 3 months for FREE!

To all owners and managers, please share this information with your staff.  
[information brochure](#).

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**IRCC Learning Series**

Did you know that Immigration, Refugees and Citizenship Canada (IRCC) has a network of outreach officers across Canada who **help employers** understand immigration options to support their hiring needs? Haryana Brooks and Cindy-Lynn Frenette are the IRCC Outreach Officers for the Atlantic. We are pleased to announce the additional virtual opportunities for employers to engage directly with us and learn about Canada's economic immigration programs. These events are intended for **employers** and not current or prospective applicants.

Click [here](#) for info in English  
Click [here](#) for info in French

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**Maritime Robotics - Service Robot**

To all owners, don't miss out this one-time only exclusive offer on our service robot, as featured on [CBC News](#) to improve work efficiency and save cost.

For more information, and pricing, click [here](#).

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**Join RANS!**

If you are not already a member of RANS, contact [natasha@rans.ca](mailto:natasha@rans.ca) for all the great benefits the association has to offer. We are here to help!



**Join RANS**

**SHOUT OUT**

[Wiley's by the Wharf](#)  
[The Emerald Light](#)  
[Terra Cafe](#)





## MEET OUR BENEFIT SUPPLIERS

We are able to offer our members a wide range of services and support thanks to our benefit suppliers:

- Preferred credit card rates [SONA](#)
- Print and design [KKP](#)
- Financial services [Stream Financial](#)
- Business & general insurance [Gateway](#)
- Home & auto insurance [MyGroup](#)
- Group benefits: health/medical [SBW](#)
- Glassware [Jymline Glassware Ltd](#)
- Advertising discount [SaltWire Network](#)
- Point of sales systems [Pineapple Bytes](#)
- Pest and wildlife control [Orkin](#)
- Expertise in IT solutions [Codoholics Consulting Inc.](#)

If you are currently a member of RANS or would like to become a member and access the discounts, rates, and services provided; please contact [natasha@rans.ca](mailto:natasha@rans.ca) or 902-429-5343 ext 1.

## OUR SPONSORS



## NSLC PROMOTIONS

**Our Promotions - August 29 - October 2, 2022 (P5)**

[Limited Time Offers](#)  
[Licensee Only Offers](#)  
[Air Miles® Offers](#)

## SUBMISSIONS

We are in search of Business Bite submissions from our members! If you have an event, new product/service, or interesting trends/stats to add to one of the newsletters and/or our social media, please send to [natasha@rans.ca](mailto:natasha@rans.ca).

We are excited to see them!

